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Press & Analyst presentation
15 February 2007

Full-year 2006 results

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Overview DOCdata



e-Solutions Group

Provides:

- ▶ e-Fulfillment
- ▶ e-Financial
- ▶ e-Commerce
- ▶ e-Partnership

Solutions for:

- ▶ Concept owners
- ▶ Content owners
- ▶ Business to business
- ▶ Business to consumer

Media Group

Provides:

- ▶ CD
- ▶ DVD (5 – 9 – 10)
- ▶ Other media

Production & Supply

- Chain Services for publishers of:
- ▶ Audio
 - ▶ Software
 - ▶ Multimedia
 - ▶ Film
 - ▶ Other

Industrial Automation Integrators

Optical and laser equipment:

- ▶ Document security
- ▶ Packaging
- ▶ Motion picture subtitling

For:

- ▶ Security printers
- ▶ OEM
- ▶ Packaging
- ▶ Other

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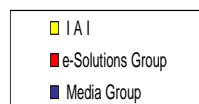
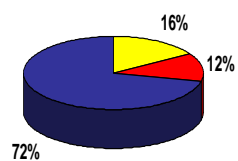
Full-year 2006 results
(CFO)

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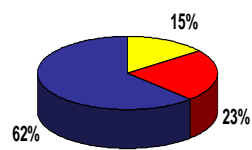


Revenue Segmentation Full-year

By segment 2005



By segment 2006



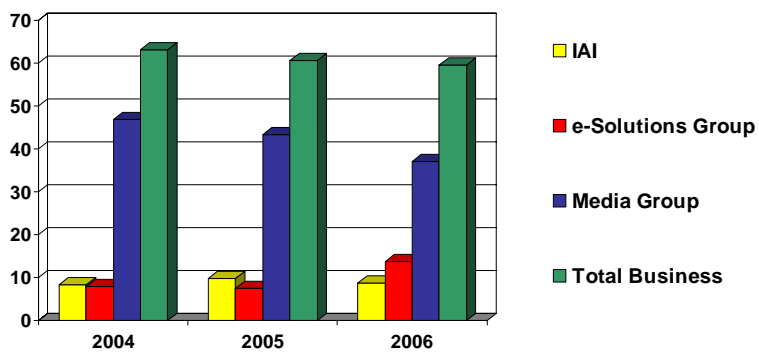
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Revenue (continuing operations) Full-year



x €1 million



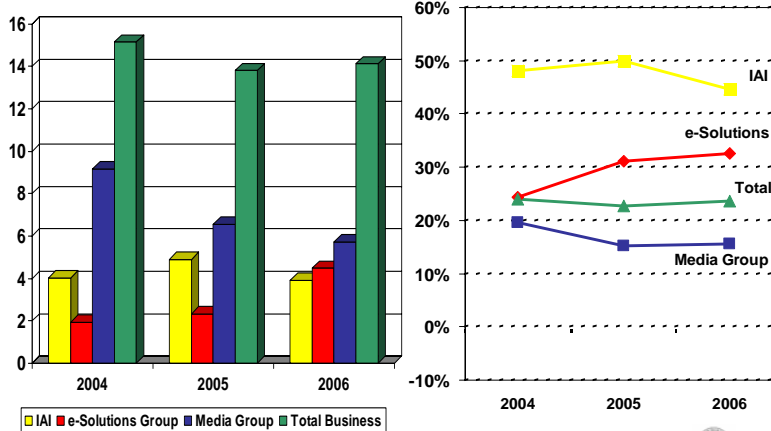
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Gross Profit & Gross Profit Margin (continuing operations) Full-year



x €1 million



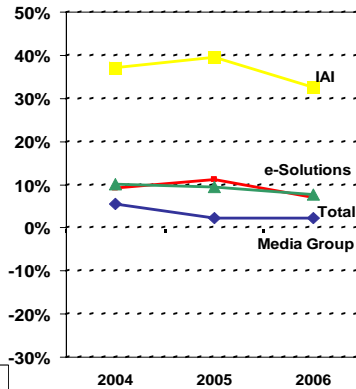
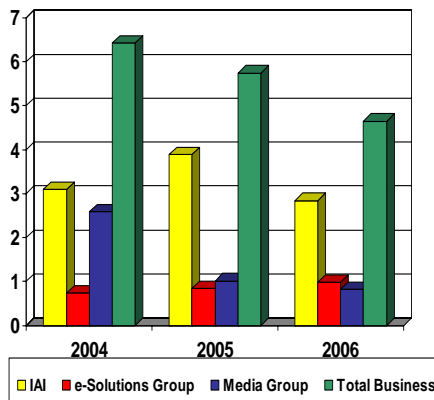
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Operating Income & Operating Margin (before financing revenues) (continuing operations) Full-year



x €1 million



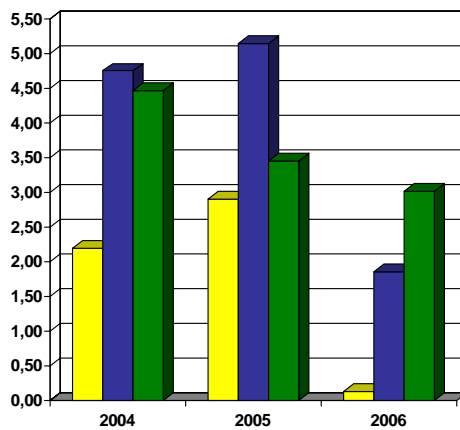
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Profit for the year & Profit before tax Full-year



x €1 million



■ Profit for the year
■ Profit for the year before tax
■ Profit for the year continuing operations

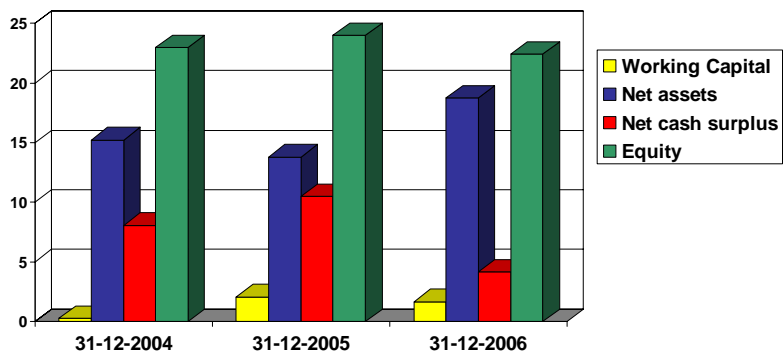
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Balance Sheet



x €1 million



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Strategy
(CEO)

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Vision 2010
"Gear to Growth"



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Vision 2010: "Gear to Growth"
The innovative service company



- DOCd@ta e-Solutions Group
- With a focus on
 - Customer Intimacy
 - Innovative solutions
 - Profitable Growth

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2006-2007 Transitional years



- DOCdata will make the change from a production company to an innovative service company
- New services will be set up or acquired
- Prepare for substantial growth

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Core Values DOCdata



Strong presence within DOCdata:

- Customer orientation
- Service commitment
- Flexibility

Values to be (further) developed

- Entrepreneurship
- Innovation

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Mission DOCdata



Become

the e-Solution Provider within Europe



By following a

Customer Intimacy Market Strategy

Through delivering

Customer specific solutions

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Business Drivers



- Expand Service Offering
 - e-Fulfilment Solutions
 - e-Financial Solutions
 - e-Commerce Solutions
 - e-Partnership Solutions
- Expand Market Share
 - Enter into new geographical markets
 - Enter into new market segments
- Focus on Customer Satisfaction
 - Customer orientation
 - Service commitment

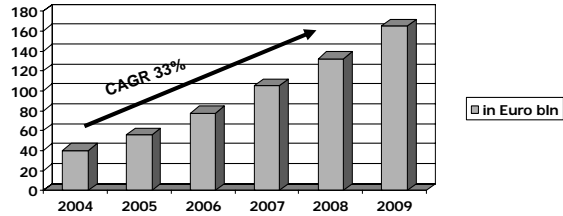
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Environment: High Growth Market



Development of e-commerce in Europe



Key trends

- Internet as key distribution channel
- Exponential growth of number of buyers-on-line/broadband
- Internationalization/Globalization of business
- Technology enabling new services (such as downloads and games)
- Improved business operations and dis-intermediation

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- e-Fulfilment Solutions
 - DOCdata e-Commerce Fulfilment B.V. (*high growth 2006*)
 - DOCdata e-Commerce Fulfilment GmbH (*Greenfield 2006*)
 - Braywood Holdings Ltd. (*acquired 76% 2006*)
- e-Commerce Solutions
 - DOCdata e-Commerce Solutions B.V. (*40 → 60% 2006*)
- e-Financial Solutions
 - Braywood Holdings Ltd. (*acquired 76% 2006*)
- e-Partnership Solutions
 - Pegasus Dienstleistungen GmbH (*acquired 30% 2006*)
 - Triple Deal B.V. (*acquired 30% 2006*)
 - DMailStore B.V. (*setup 40% 2006*)
 - BestPrints.com (*setup 2006*)

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- e-Fulfilment Solutions
 - Fulfilment
 - Storage
 - Return handling
 - Transport organisation
 - Reporting tools
 - Call center
- e-Commerce Solutions
 - Web tool development
 - Fraud detection methods
 - Web management
 - Hosting
 - Automatic/ email response handling

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- e-Financial Solutions
 - Payment service provider
 - Donation handling / e-Fundraising
 - Contribution Services
 - Matching & reporting
 - Debt collection
 - Fraud prevention and detection
- e-Partnership Solutions
 - Web shops
 - Strategic clients
 - Creative services
 - New business models

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